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KENNETH A. LACKEY
Director of Business Services

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To Whom It May Concern:

Kettering City Schools has worked with Energy Optimizers, USA on three major energy efficiency projects within the district since 2013.

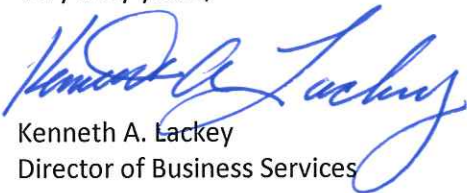
These energy efficiency projects have included interior and exterior LED lighting retrofits, building controls and programming upgrades in all district buildings, and most recently, a solar array at Kettering Middle School. The projects have exceeded the guaranteed savings. In 2013, the district began saving over \$193,000 in utility costs per year, and the savings grew with an additional project to \$311,000 saved in utility costs per year.

The Energy Optimizers, USA team has worked closely with our staff throughout the projects, and we are very pleased with the results. In addition to designing, implementing and managing the energy efficiency projects, Energy Optimizers, USA also handled all paperwork to ensure that the district received the maximum rebates permitted from DP&L, thus significantly reducing the project costs. We've been able to redirect these dollars into the classrooms for quality instruction for our students.

I strongly recommend Energy Optimizers, USA as a provider of energy efficiency services, including LED lighting retrofits.

If you would like additional information about the company's work in the district, please contact me.

Very truly yours,



Kenneth A. Lackey
Director of Business Services

